

# COMMERCIAL PROPOSAL

Mar Igantius Jacobite Cyrian Church Building 7/395B, Angamaly South PO Cheria Vappalassery, Angamaly South - 683573 GSTIN/UIN :32AAGCV7558K1ZU

State Name :Kerala,Code :32 CIN :U7499KA2019PTC120315

Contact(+91):7356606653, 7356606659, 7356606656

E-Mail:accountsmanager@vsolarindia.com

Dear Sir

Greeting from Virgin Power

Thank you very much for your time and it was great pleasure to talk to you, we are looking to have great opportunity with you to provide solar power plants for the subject proposal.

We Virgin Power & Engineering Pvt. Ltd, works to provide the best solar renewable energy for our customers with the intension to reduce the cost of energy or power and to have natural green energy to reduce carbon footprint.

The advantage to have solar power plants in (commercial / Industrial / Residential) becoming a part to generate solar power, becoming a part to reduce carbon footprint, becoming a part to reduce energy cost, becoming a self-standing to manage upcoming demand of electricity for your business.

As we Virgin Power & Engineering Pvt. Ltd, offers to provide the best world class Tier one Solar Power plants by using high efficient MONO PERC MBB Half-cut Cell solar panel of Tier-one solar company in the world. We provide the best solar engineering solution to our customers to manage the right demand of the power requirement and ensure and assure our customers will get their return of investment.

Kindly provide an opportunity to work with you and we assure our best service.

Sincerely, Regards

Sales Director, Virgin Power & Engineering Pvt. Ltd

7356606656



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Prop. No:9869 Date:08/07/2023

Buyer Details :Payment Terms :AdvanceGeorge,Inco Terms :Ex workGeorge,Quote Validity :12-07-2023

Canan valley foundation,R-90,Shalom Cassia 2A, 3rd Main road,Anna nagar ,chennai, Taminadu, Chennai, Tamil Nadu

Mob:9447178224

GST:

Tender Number:

Scope of Work: 5 kva offgrid solar power supply and installation

Bill of Material with Price											
S. N.	Product Name	HSN no	Qty	Unit	Unit Price	GST%	SGT%	IGST%	Other Tax%	Total Amount	
1	5 kva offgrid solar power supply and installation	na	1	Pieces	460039. 00	6.90	6.90	0.00	0.00	523523.87	
Description:-											

# **Bills of Material**

Description	Qty	иом
Battery 165 ah (Beacon)	8	NOS
5 kva 96v MPPT inverter (power one)	1	NOS
Mono PERC Half -cut PV Module ( 520-540) Make: Goldi	8	NOS
Earthing & Lightning System (single spike)	1	NOS
ACDB	1	NOS
DCDB	1	NOS
AC/DC Cable	1	NOS

**Discount**: 0 **GST**:31743.00



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BANK ACCOUNT DETAILS SGST :31743.00

Account Number:074205001157

Other Tax : 0.00

IFSC Code: ICIC0000216 Shipping Charge: 0.00

Account Name :Virgin Power and Engineering Pvt Ltd Subtotal : 523524.00

Bank : ICICI Bank

**Revision Note:** 



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## 1. Scope of Work

Solar Power Plant Engineering - Design, Procurement, Installation & Commissioning

## 2. Product Warranty / Manufacturing Defect Warranty

- 1. Solar modules: 25Years. 10 Year Product Warranty against the manufacturing defect and poor workmanship. Performance Warranty: 90% Rated Power Output at end of 10th years and 80% Power at end of 25th year, as mentioned product data sheet of the OEM.
- 2. Inverter on-grid: Make: PowerOne 5 Years, Sofar 8 Years, growatt 7 years, Goodwe 5 Years, Abb 5 Years as per the manufacturer and OEM. Applicable the case of Grid-connected Solar Power Plants.
- 3. Inverter Off-grid 3 years Applicable the case of off-grid Solar Power Plant
- 4. Hybrid 5 years Applicable the case of Hybrid Solar Power Plant
- 5. Other BOS: As per Original Equipment manufacture warranty terms
- 6. Solar battery C10 & Lithium Ferro phosphate (LIFEPO4): 5 Years

### 3. Inclusion

- 1. Materials, transportation, and installation scope covered.
- 2. Product warrantee as per the manufacturer covered.

### 4. The Costs includes the following:

• KSEB application and Registration, Solar Meter and Net Meter including testing activities if required, Harmonics test(by KSEB) and its co-ordination and all the activities required for the Solar Power Plant.



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- Design, supply & installation
- Inspectorate charges Drawing submission of Solar and existing load signed by electrical contractor, registration and liasoning charges for testing and approval.

# 5. Output / Production

Average generation in a calendar year per day 4 Units per KW

### 6. Exclusion

- 1. Government Application & Inspection fees of KSEB mentioned in estimate for the solar plant is a part. But any pending dues or other legal clearance fees for solar power plant will be the scope of customer for On-grid Projects.
- 2. Building structure fabrication or other modification cost excluded.
- 3. Existing Electrical wiring modification, its drawings, up-gradation excluded

### 7. Following are not included in the above price:

- In case of HT connections or connections with DG installed, charges will vary (replacement of CT-PT unit, installation of Reverse power relay for DG, etc.). CT-PT unit, reverse power relay, etc. needs to be purchased by the customer as applicable.
- All inspectorate charges for any changes suggested existing electrical system (if suggested by inspectorate). This can be done
  at additional cost or it shall be under the scope of customer. Existing approved electrical drawing should be provided by client.
- Charges for increasing the connection load (if any) including the KSEB fees for the same, will be charged at actuals.
- The existing electrical approved drawing shall be provided by the owner if the case arise or demand by the inspectorate / the respective DISCOM during the inspection wherever the situation demands. For the commercial and industrial buildings above 10kw solar power plant the existing approved drawing shall provide for the approval process.

# 8. Payment Terms



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Sr. No Stages

1 Upon the material ready for dispatch

2 Installation Completion

Payment Schedule 85% of project cost

15% of project cost

- **9. General Terms & Conditions Note**: from the date of order confirmation advance payment has to complete within 15days as per the payment schedule, thereafter price variations of product / tax variation may applicable.
- 1. Customer should provide shadow free area for mounting the solar Panels.
- 2. A space properly ventilated and protected from rain should provided to install the inverter, switch board etc by customer.
- 3. AC side wiring under Customer scope. If any additional wiring required on AC side will be charged extra
- 4. Required clearance and approvals from KSEB / State Electricity Authority, Electrical Inspectorate, Panchayat, Muncipality, Other Govt. Authorities are customer's scope wherever the situation arises for any compliance.
- 5. Earthing standard length estimated is 5 meter dimension from the point of Inverter and in case if the floor is concrete / tiled / either customer may provide alternate clear wet land or customer may allow to remove concrete / tiled surface with the actual labor cost or if the ground condition found it is rock / hard stone customer in such case will notify to customer and will submit its actual labor cost.
- 6. Products covered under the manufacturer warranty, the same warranty will be covering to the products by default against the Invoice.
- 7. This quote is non-transferable
- 8. Force Majeure, In the event of war, civil unrest, rioting, fire, other disasters and other circumstances beyond our control irrespective of whether or not this occurs on this premises or those of these suppliers or in the event of any change circumstances of such a nature



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that we cannot reasonably be required to fulfill our obligations, we shall be entitled to withdraw our quotations suspend deliveries or terminate any relevant Contract without judicial intervention, and it shall not be required to provide any compensation. Failure by us or our suppliers to meet our/ their delivery obligations or to meet them correctly or in full shall be deemed to be a case of force majeure.

## 10. About US

We Virgin power & Engineering Pvt. Ltd. a leading Renewable Energy Company, provide service to develop, engineering, procurement, installation & commissioning & operation & maintenance for the power plants. We are an empanelled company of KSEB, ANERT & MNRE for solar power plant installation & commissioning

# 11. Project & Customers

SRCustomer	Capacity	y Region
1 SRG Apparels Pvt. Ltd. Tripur, TN	1000	kwSR
2 Wadhwa Group - BKC	100	KwWR
3 Mondelez India (Cadbury)	150	KwWR
4 Reliance Retail (Multiple Location)	500	KwNR
5 Maharashtra Seamless Limited Nagothane, MH	3500	KwWR
6 Reliance Metro - Mumbai (Mumbai Metro One Pvt. Ltd	)2300	KwWR
7 BAPS Temples - Multiple Site	2900	KwWR
8 Piramal Glass Limited	1700	KwWR
9 Mondelez India (Cadbury) Malanpur MP	400	KwWR
10 Orbit Bearing India Pvt. Ltd Rajkot, GJ	450	KwWR
11 Mondelez India (Cadbury) Sricity, AP	2000	kwWR
12 Ramakkalmedu - Iduki	500	Kw KL



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# 12. Quality Management System

We operate in compliance of ISO 9001:2015 Quality Management System, ISO 14001:2015 Environmental Management System, ISO 50001:2011 Energy Management System.