

# COMMERCIAL PROPOSAL

**Virgin Power & Engineering Pvt. Ltd.**

Branch: Shop No. 13/599B, Ground Floor, Chittinappily  
Building, Karukutty PO, Aluva-Eranakulam- KL-683576 IN  
Pathanamthitta  
Contact(+91): 7356606650, 7356606653, 7356606656

**CIN: U74999KA2019PTC120315**

**GST: 32AAGCV7558K1ZU**

Prop No

2892

Prop Dated

24/10/2020

**Seller Name :**

Virgin Power & Engineering Pvt. Ltd

**Buyer Details :**

Power tech,  
Power tech,  
Kozhikode, Kerala  
Mob : 96051 55666  
GST:

**Payment Terms :**

Advance

**Inco Terms :**

EX-works

**Delivery Period :**

0

**Validity :**

31/10/2020

**Scope of Work:** 3KW off-grid roof-top solar power plant  
supply & Installation

S. N.	Product Name	Qty	Unit	Unit Price	Amount
1	4 Kva 48V MPPT x Battery 220 AH 4Nos x PV Module 385wp x 8Nos	1.000	Pieces	159196.80	159196.8
Description:-					
2	BOS (DCDB,SCB,MC Connector,Cables,Earthing), Structure & Installation	1.000	Pieces	75200.00	75200
Description:-					

**BANK ACCOUNT DETAILS**

**Account Number :** 2774201000406

**Account Name :** Virgin Power and Engineering Pvt Ltd

**Bank:** Canara Bank

**Branch :** Angamaly

**IFSC Code :** CNRB0002774

**Discount :** 0

**GST :** 10748.00

**SGST :** 10748.00

**IGST :** 0.00

**Other Tax :** 0.00

**Shipping Charge :** 0.00

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**Subtotal :** 255893.00

**Terms & Conditions:**

**1. Scope of Work**

Solar Power Plant Engineering - Design, Procurement, Installation & Commissioning

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## 2. Product Warranty / Manufacturing Defect Warranty

1. Solar modules: 25Years. 10 Year Product Warranty against manufacturing defect and poor workmanship. Performance Warranty: 90% Rated Power Output at end of 10th years and 80% Power at end of 25th year.
- 2 Inverter on-grid: 8 Years, Inverter Off-grid - 5 years
- 3 Other BOS: As per Original Equipment Manufacture warranty terms
4. Battery : 5 Years

## 3. Inclusion

1. Materials, transportation, installation and commissioning scope covered.
2. Product warrantee as per the manufacturer covered.
3. Preventive maintenance scope covered for a period of one year

## 4. Output / Production

Average generation per day 4 Units per KW.

## 5. Exclusion

1. Government Application & Inspection fees of KSEB mentioned in estimate for the solar plant is a part but any pending dues or other legal clearance fees for solar power plant will be the scope of customer for On-grid Projects.
2. Building structure fabrication or other modification cost excluded.
3. Net meter will be supplied by KSEB

## 6. Payment Terms

Sr. No	Stages	Payment Schedule
1	Upon the confirmation of order	75% of the project cost for Material Procurement
2	Installation Completion	20% of Project Cost
3	Commissioning	5% of Project Cost

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**7. General Terms & Conditions Note:** from the date of order confirmation advance payment has to complete within 15days as per the payment schedule, thereafter price variations of product / tax variation may applicable.

1. Customer should provide shadow free area for mounting the solar Panels.
2. A space properly ventilated and protected from rain should provided to install the inverter, switch board etc by customer.
3. AC side wiring under Customer scope. If any additional wiring required on AC side will be charged extra
4. Required clearance and approvals from KSEB / State Electricity Authority, Electrical Inspectorate, Panchayat, Municipality, Other Govt. Authorities are customer's scope.
5. Products covered under the manufacturer warranty, the same warranty will be covering to the products by default against the Invoice.
6. This quote is non-transferable
7. Force Majeure, In the event of war, civil unrest, rioting, fire, other disasters and other circumstances beyond our control irrespective of whether or not this occurs on this premises or those of these suppliers or in the event of any change circumstances of such a nature that we cannot reasonably be required to fulfill our obligations, we shall be entitled to withdraw our quotations suspend deliveries or terminate any relevant Contract without judicial intervention, and it shall not be required to provide any compensation. Failure by us or our suppliers to meet our/ their delivery obligations or to meet them correctly or in full shall be deemed to be a case of force majeure.

## 8. About US

**WAAREE**, is India's largest "**vertically-integrated solar energy solutions company**", Channel Partners with MNRE, headquartered at **MUMBAI**. We are pleased to introduce ourselves as one of India's largest manufacturers of Solar PV Modules with **Tier 1** rating and **leading EPC solution providers**. Founded in 1989, WAAREE successfully developed cutting edge technologies to become one of the most preferred brands in the field of Instrumentation. The company has transformed itself from a single business into a multi-technology organization, diversifying into exciting areas of Solar Energy, Industrial Valves, Petroleum Equipment's and Process control Instrumentation. Waaree began its foray in renewable energy with the establishment of WAAREE Energies Limited (WEL) in 2007 and since then WEL has offered comprehensive solar solutions all under one banner. With an annual production capacity of **1.5 GW**, WAAREE is the largest solar manufacturer in India providing a complete range (3wp to 400wp) Polycrystalline PV Modules, with off-grid as well as on - grid applications, at our state-of-the-art manufacturing facilities which are located in Gujarat. We provide complete EPC services to developers and promoters of Solar Power Generation Systems, Solar Power Plants & Solar off Grid Power Plants. **Our EPC portfolio is over 400 MW+**. We have also supplied various Solar Products in bulk, such as Solar Inverters, Lanterns, Street Lights,

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Home Lighting Systems and Stand-Alone Power Packs to large & small consumer (in bulk and retail). We Virgin Power & Engineering Pvt. Ltd. Authorized channel partner of M/s Waaree Energies Ltd. covering products supply, installation, commissioning & maintenance.

### Project & Customers

Projects & Customer				
Sr	Customer	Plant Capacity		Region
1	SRG Apparels Pvt. Ltd. Tripur, TN	1000	KW	SR
2	Wadhwa Group - BKC	100	Kw	WR
3	Mondelez India (Cadbury)	150	Kw	WR
4	Reliance Retail (Multiple Location)	500	Kw	NR
5	Maharashtra Seamless Limited Nagothane, MH	3500	Kw	WR
6	Reliance Metro - Mumbai (Mumbai Metro One Pvt. Ltd)	2300	KW	WR
7	BAPS Temples - Multiple Site	2900	KW	WR
8	Piramal Glass Limited	1700	Kw	WR
9	Mondelez India (Cadbury) Malanpur MP	400	KW	WR
10	Orbit Bearing India Pvt. Ltd Rajkot, GJ	450	KW	WR
11	Mondelez India (Cadbury) Sricity, AP	2000	KW	WR

### 9. Quality Management System

We operate in compliance of ISO 9001:2015 Quality Management System, ISO 14001:2015 Environmental Management System, ISO 50001:2011 Energy Management System.

For **Virgin Power & Engineering Pvt. Ltd.**